



# A Full-service Global CRO

India | USA | Canada | UK | Poland

# Comprehensive End-to-End Services



# Awards & Accolades

**REGULATORY  
& COMPLIANCE  
EXCELLENCE**

CPHI Pharma  
Awards 2023



**INDUSTRY  
PARTNER  
OF THE YEAR**

Global Generics &  
Biosimilars Awards  
2023



# Global Presence



# Impeccable Regulatory Track Record



NGCMA - India



Austria



Belgium



Brazil



Canada



Czech Republic



France



Germany



Gulf Cooperation Council



Hungary



Ireland



Italy



Kazakhstan



Latvia



Malaysia



Netherlands



Poland



Portugal



Slovakia



Spain



Thailand



Turkey



NABL



CAP

# Research Accelerated



- Multicontinental presence
- End-to-end clinical research service offerings
- Robust digital platforms across business verticals
- Hub & Spoke, flexible business models



- Global Revenues of USD 90 million in FY 23-24
- Growing at 29% CAGR YoY
- Best credit rating in the CRO industry



- Strong Leadership with 35+ years of experience
- Multicultural workforce
- 1200+ employees



- Impeccable regulatory track record
- Independent Quality Assurance
- Stringent GXP Compliance

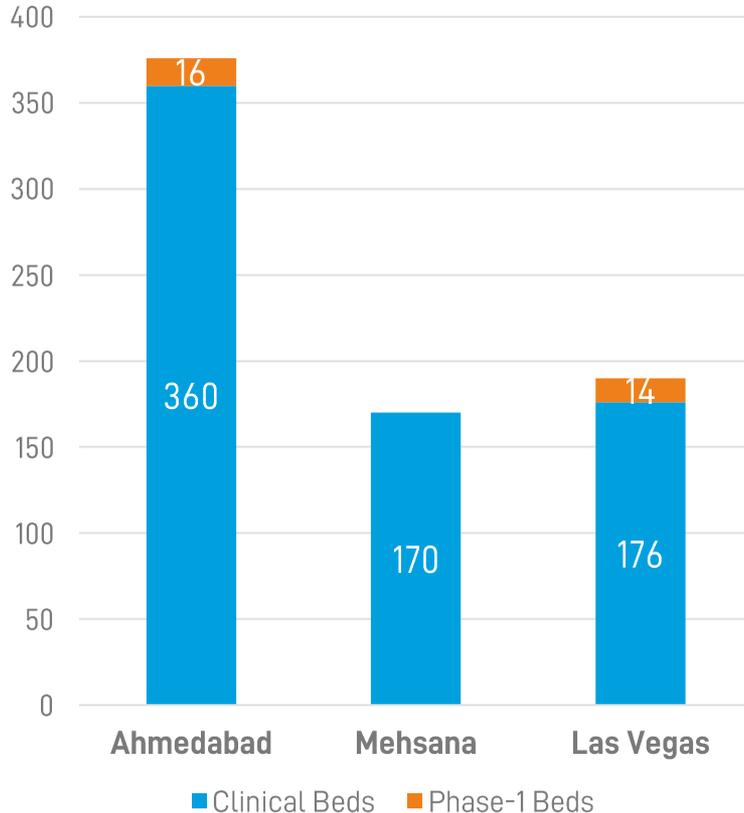


# Early Development & Innovation

*Navigate the complex landscape of early-stage drug development*

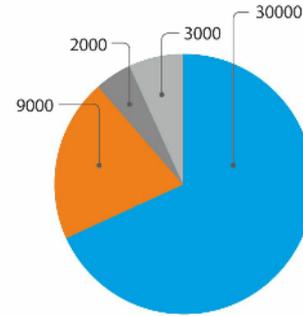
# Global Bed Capacity & Volunteer Database

## 700+ Beds Globally

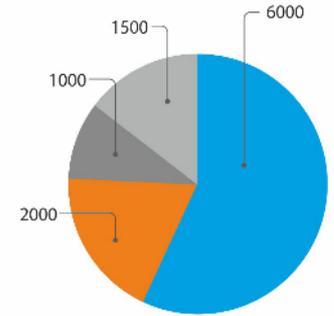


## Volunteer Database

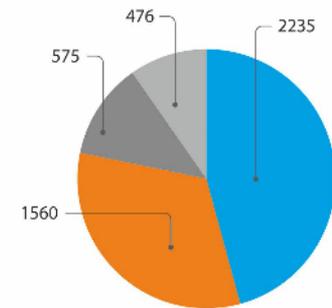
### LAMBDA - AHMEDABAD



### LAMBDA - MEHSANA



### NOVUM - USA



HEALTHY MALE HEALTHY FEMALES PM & SURGICALLY STERILE WOMEN ELDERLY

Executed over

# 40

Phase-I Studies

- ✓ Single / Multiple Ascending Dose (SAD/MAD)
- ✓ First-in-human (FIH)
- ✓ Biosimilars
- ✓ Drug-Drug Interaction
- ✓ Food-Drug Interaction
- ✓ Drug-Device Combinations
- ✓ PK-PD
- ✓ Proof-of-Concept
- ✓ Food effect studies
- ✓ Cardiac Safety studies
- ✓ Inhalation studies
- ✓ Dermatology Studies
- ✓ Human Factor Studies

CPUs in  
Ahmedabad (India)  
& Las Vegas (USA)



**7500+** Studies with diverse formulation experience



# PK/PD Studies

First in the Industry to Implement IRIS registration facility



Experience of conducting 7500+ PK/PD studies



24/7 Medical coverage



Advanced ICU facilities



Negative pressure inhalation chambers



Real-time data capture



Controlled substance studies



Safety & Bioanalytical lab with Sample Management System



Mixed population studies





**Over The Counter  
(OTC) Products**



**Hair Re-growth  
Products**



**Skin & Personal  
Hygiene products**



**De-Addiction  
Products**



**Multivitamins &  
Nutritional  
supplements**



**Fortified Food  
Products**

Edible Oil, Flours, Fruit Extracts,  
Milk products, Rice extracts

**132** Total Study  
experience

**9** Nutraceutical  
Products

**82** Oral Care  
Products

**41** Skin & Personal  
Hygiene Products



# Phase II-IV Clinical Trials

*Vast Therapeutic Expertise, Global Reach, and Seamless Execution*

# Experience the Lambda Advantage



# Late Phase Clinical Studies

	Therapeutic Area	Studies	Patients
	Dermatology	105	40916
	Oncology	66	5151
	Neuroscience	30	4184
	Pulmonology	21	18116
	Musculoskeletal	15	6490
	Women's Health	15	5661
	Gastroenterology	7	1874
	Infectious Disease	7	2139
	Ophthalmology	5	1768
	Cardiology	5	452
	Nephrology	2	351
	Diabetology	2	120



**280+**  
Multi-Centric Studies

**85000+**  
Patients

**3000+**  
Sites

Extensive Experience in  
**Oncology & Dermatology**

Proven Expertise in  
**Biosimilars**

# Patient-based PK Studies

Indication/ Therapy	Studies	Patients	Sites
Schizophrenia and/or Bipolar I Disorder	12	1529	123
Ovarian Cancer	10	570	136
Metastatic Breast Cancer & Colorectal Cancer	05	199	34
Metastatic Breast Cancer (MBC)	04	170	44
Malignant Gliomas	04	124	45
Chronic Myeloid Leukemia	02	68	19
Pancreatic Cancer-	02	96	14
Hypertension	01	16	03
Type 2 Diabetes Mellitus	01	60	05
Idiopathic Thrombocytopenic Purpura (ITP)	01	20	06
Rheumatoid Arthritis / Psoriasis	01	42	03

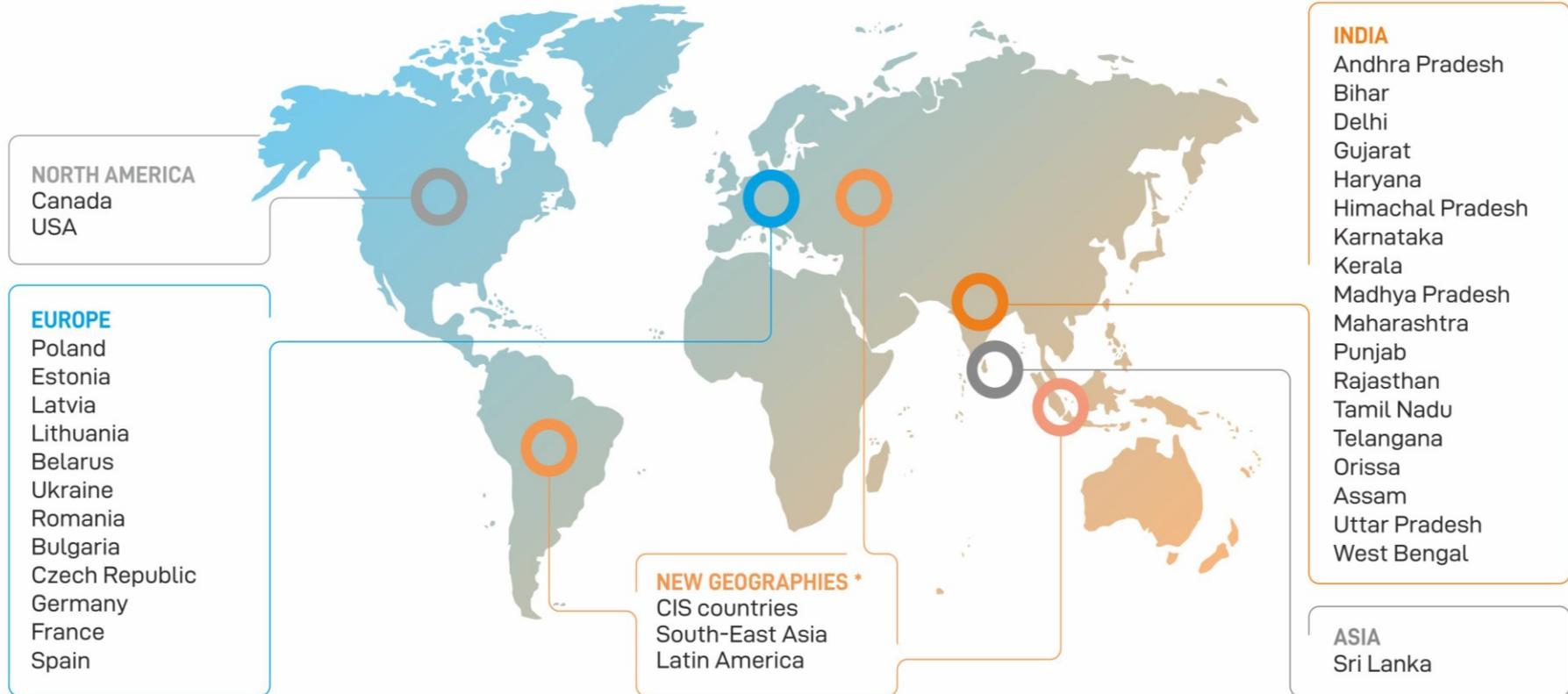


40+  
Studies

3000+  
Patients

425+  
Sites

# Global Site Network | Investigator Sites





# **Labs** - Central Clinical Lab, Bioanalytical & Biosimilars

*Experience Laboratory Excellence with Lambda – Where Precision Meets Innovation*

## Comprehensive Services for all phases of Clinical Trial Testing

- Biomarkers
- Assay Development
- Safety Testing
- Hematology
- Cytology
- Biochemistry
- Immunology & Serology
- Molecular Biology
- Microbiology
- Coagulation study

Over **25** validated  
**Biomarkers**

Validated **LIMS**  
System

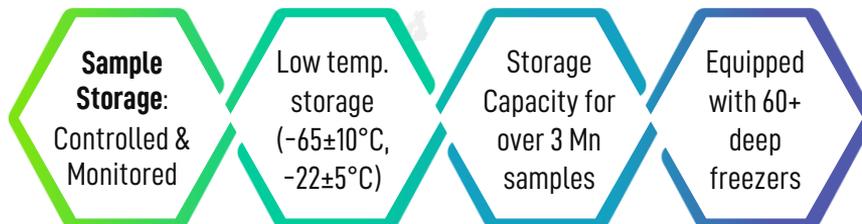
**Pan-India** capabilities for  
seamless **Sample Logistics**

**Microbiological testing** for  
Healthcare **Hygiene products**



## 1400+ Validated Bioanalytical Assays

- **GLP Certified** Lab with **Automated** Sample Inventory Management System and Liquid Handling System.
- Capacity to analyze **1,10,000+ Samples** per month.
- Specializing in method development, method validation and study sample analysis of complex molecules.
- Expertise in NCE molecules having quick turnaround time and pre-clinical studies having extremely low matrix volume.
- Expertise in molecules like Colesevelam, Sucralfate, and others requiring in-vitro studies for Bioequivalence.
- Fat estimation in fecal and food samples using FT-IR platform.
- TAT < 10 days for 8000+ samples in support of 505(b)(2)/F2F studies dossier filings.



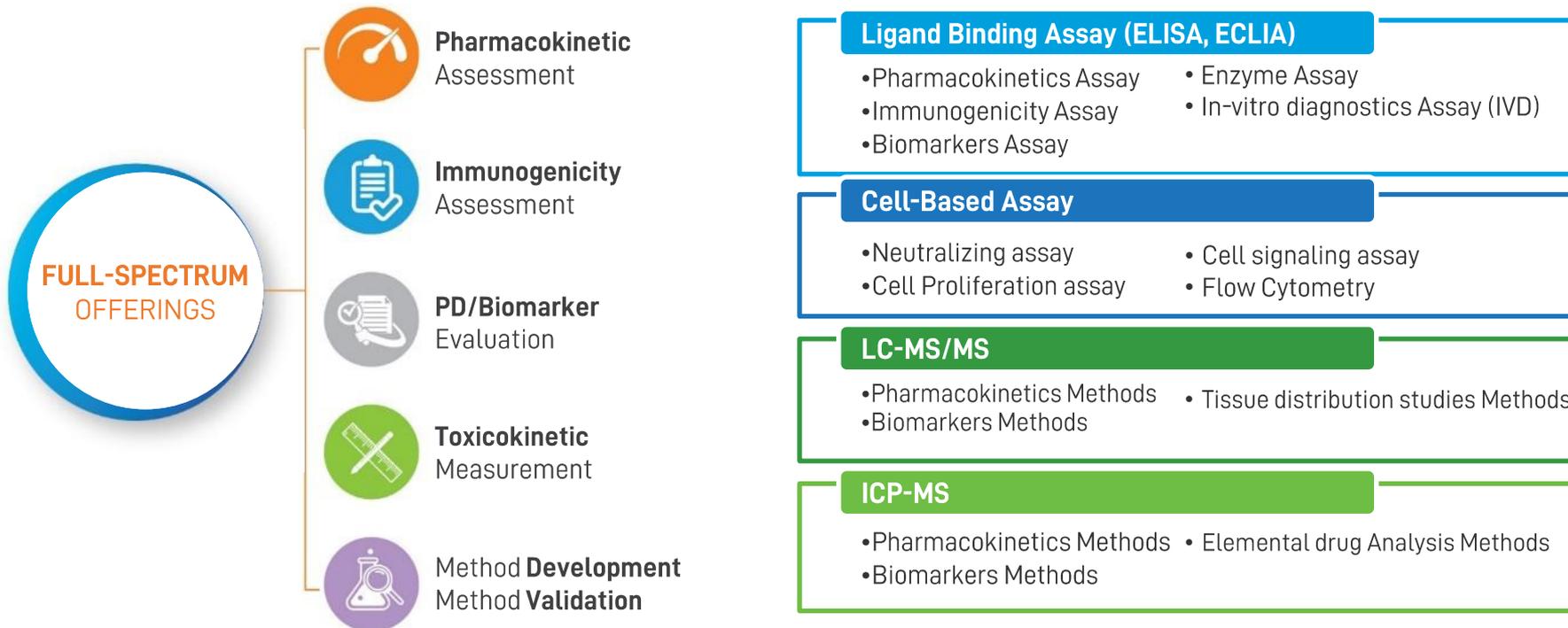
## Extensive experience in MD/MV for generic, complex & NCE molecules

- Ultra-trace detection assay
- Endogenous assay
- Protein-bound & unbound assay
- Conjugated & unconjugated assay
- Liposomal-encapsulated & un-encapsulated assay
- Vitamin product assay
- Fat analysis in food and feces
- Light-sensitive assay
- Chiral assay
- Hormonal product assay
- Assay for highly unstable molecules
- Biphosphonate assay

	LC-MS/MS	FTIR	LHS	ICP-MS
<b>Lambda</b>	42	03	04	01
<b>Novum</b>	14	-	-	-

8-10 New method development per month

# Biosimilars & Large Molecule Analysis



# Biosimilars & Large Molecule Services



Molecule	Methods
Denosumab	PK Immunogenicity (ADA and NAb), Biomarkers (P1NP, CTx, NTx)
Pertuzumab	PK, Immunogenicity (ADA and NAb)
Vedolizumab	Immunogenicity (ADA)
Trastuzumab emtansine (T-DM1)	Immunogenicity (ADA)
Trastuzumab (IV and SC)	PK, Immunogenicity (ADA and NAb)
Ranibizumab	PK, Immunogenicity (ADA and NAb)
Pegfilgrastim	PK, Biomarkers (ANC), Immunogenicity(ADA and NAb)
Teriparatide	PK, Biomarkers (serum Calcium), Immunogenicity (ADA and NAb)
Filgrastim	PK, Biomarkers (CD34+), Immunogenicity (ADA and NAb)
Bevacizumab	PK, Immunogenicity (ADA and NAb)
r-hFSH	PK, Biomarkers ( $\beta$ – Estradiol), Immunogenicity (ADA)
Adalimumab	PK, Immunogenicity (ADA and NAb)
Romiplostim	PK, Immunogenicity (ADA)
Enoxaparin	Biomarkers (Anti Factor Xa, Anti Factor IIa, TFPI)
Rituximab	PK, Biomarkers (CD 19), Immunogenicity (ADA)

A blue-tinted photograph of a medical team in a control room. Two large monitors at the top display chest and skull X-rays. A hand in the foreground points at the skull X-ray on the right monitor. A tablet in the center shows a similar skull X-ray. The scene is overlaid with a semi-transparent blue filter.

# Medical Imaging

*Centralized imaging services to provide high quality data to support key clinical endpoints*

- Panel of Board-certified Radiologists
- Centralized Reading and Reporting
- Automated & paperless processes.
- 21 CFR Part 11 Compliant Digital Solutions
- Specializes in a wide range of imaging modalities:  
**OCT, FA, CFP, DXA, CT, PET scan, MRI**
- **DiSoft (Diagnostic Imaging Software)**, a customized web-based global imaging application, which enables the secure uploading, analysis, and storage of images for the evaluation of clinical trial endpoints.

Worked with **600+ clinical sites** for imaging,  
**5000+ Images** Reviewed

## Extensive Capabilities:



**Oncology**



**Musculoskeletal**



**Ophthalmology**

## Future Expansion Planning:

- iRECIST evaluation method
- Gastrointestinal (GI) imaging
- PCWG3 evaluation method

The background features a large, semi-transparent clock face with a hand pointing at it. Overlaid on this are several circular icons connected by a network of lines. The icons include: a brain with a Wi-Fi signal, a computer monitor with a double-headed arrow, three interlocking gears, a microchip with a checkmark, a bar chart with an upward arrow, and a circular flow diagram with arrows.

# Biostatistics & Data Management

*Ensuring High Data Quality, Integrity & Accurate Results*

- End-to-end Data Management services
- Quick & expandable DM resource model
- 21 CFR compliant in-house EDC systems
- CDASH (SEND) & CDISC (SDTM & ADaM) standards
- Visual Data Analytics
- Study design, sample size estimation
- Randomisation Generation & Management
- SAP, TLFs, SAR development
- PK/PD & Immunogenicity Data Analysis
- Population PK modelling & reporting

## Close-knit team of Data Managers, Programmers and Biostatisticians



A hand holding several white, oval-shaped pills. A large, semi-transparent checkmark icon is overlaid on the hand. The background is a blurred pharmacy shelf with various bottles and boxes, all tinted in a light blue color. A network of white dots and lines is overlaid on the scene, suggesting a digital or data-driven environment.

# Clinical Safety & Pharmacovigilance

*Empowering drug safety through end-to-end pharmacovigilance services*

# Clinical Safety & Pharmacovigilance

Experience & expertise in major Therapeutic Areas & Products

- **Drugs**
- **Vaccines**
- **Medical Devices**
- **Biologics & Biosimilars**
- **Combination Products**
- **Advanced therapy medicinal products**



# Clinical Safety & Pharmacovigilance

## Operational Services

- ICSR Case Processing & Electronic Submissions of ICSRs
- Aggregate Reports (ARs) & Risk Management Plan (RMP / REMS)
- Literature Monitoring
- Signal Detection, Evaluation, & Management
- xEVMPD Compliance Solution & Services

## PV Systems

- QPPV Services in UK & EU
- LRPVs across Europe
- Global Safety Database (PvEDGE)
- Smart EV Triage Solution (PvDcode)

## Support Services

- PV consulting & Training
- PV Gap Analysis
- Quality Management System
- Global Compliance Monitoring
- Audits and Inspections Management

## Year **2023** at a Glance

**571,586**

Literature Screening

**89669**

Cases

**747**

Aggregate Reports

**165**

RMP

**1470**

Signal Management Reports



A person's hands are shown typing on a laptop keyboard. The laptop screen displays various medical and scientific charts, including a bar graph, a line graph, a diagram of a human head profile, and a diagram of a skeletal structure. The background is a blurred clinical or laboratory setting with other people and equipment. The entire image has a blue color overlay.

# Medical & Scientific Writing

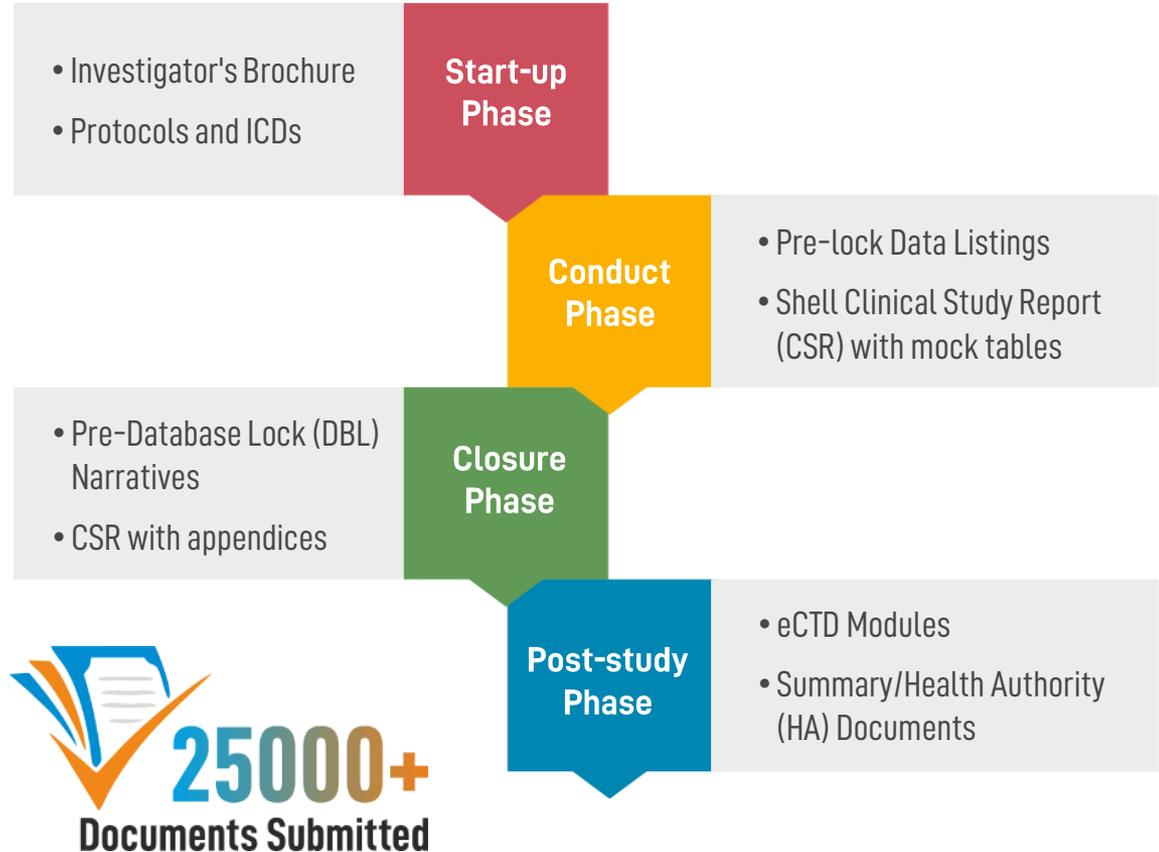
*Fully-integrated Solutions with expertise in diverse therapeutic areas.*

# Medical & Scientific Writing

Support for Diverse Document Types:

- **Clinical Study Protocols**
- **Clinical Study Reports (CSR)**
- **Investigator's Brochure (IB)**
- **Regulatory Documents**
- **Drug Safety & Risk Management**
  - Aggregate reports (DSUR/PBRER/PSUR/PADER/SUSAR LL)
  - Risk management plans (EU/Core)

Expertise in **eCTD** submissions package for **USFDA, EMA, DCGI, TGA, ANVISA, HC** etc.

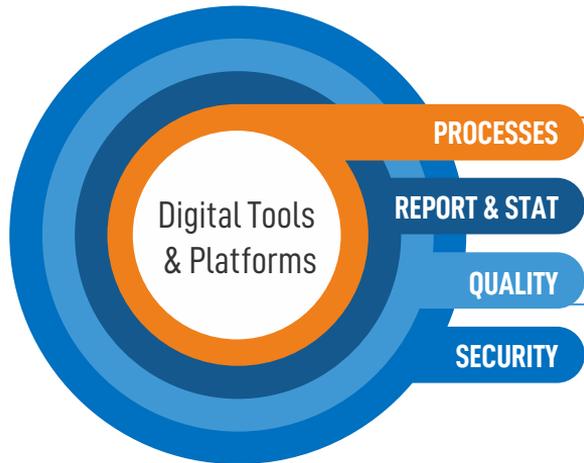


A hand is shown holding a glowing digital interface. The interface consists of a central circular node with a circular arrow icon, from which numerous lines radiate outwards to various icons representing different technologies and concepts. These icons include a document, a bar chart, a magnifying glass, a location pin, a double-headed arrow, a gear, a server rack, a laptop, a Wi-Fi symbol, a globe, a cloud, a microchip, a signal tower, a bar chart with a line, a document with a checkmark, and another gear. The background is a blurred image of a person's hand holding a device, overlaid with a blue tint and a network of white lines and icons.

# Technologies

*Innovating for Clinical Excellence*

# Digital Infrastructure & Automation



- Clinical Trial Management System (CTMS)
- Patient Data Management System (PDMS)
- Interactive Web Response System (IWRS)
- Clinical Trial Supply Management (IMPTrack-WHS)
- Medical Imaging Software (Di-Soft)
- Electronic IRB (EC Approval)
- Sample Information Management System (SIMS)

## PROCESSES

- EDC – BizNet, Medidata, TrialMaster
- Electronic Lab Notebook platform (ELN)
- Comprehensive Bioanalytical Solutions (BioLyte)
- Laboratory Information Management System (LIMS)
- Pharmacy Supply Management (IMPTrack)
- PV & Drug Safety Database (PvEdge)
- Medical Information Management (PrITR)

## REPORT & STAT

- eTMF
- Realtime Monitoring Dashboards

- SAS
- Phoenix WinNonlin

## QUALITY

- Quality Management System (QMS)
- Training Management System (TMS)
- Secure eSignature Solution (DocStack)

- Document Management System
- HRMS – SAP SuccessFactors
- Data Archival Solution (StackTrack)

## SECURITY

- Multi-factor authentication (MFA)
- Vulnerability Assessment & Penetration Testing
- Extended Detection and Response (XDR)
- Backups/Disaster Recovery

- Firewalls
- Encryptions
- Secured VPNs



## Services

- Global Footprint
- World-class Infrastructure
- One-stop solution for your drug development journey
- Hub & Spoke, flexible business model
- Strong financials offering stability and flexibility for upscaling



## People

- Team of Industry-leading domain experts
- Experience in conducting 7500+ PK studies
- 280+ multicentric studies
- Flexible, amiable, and adaptable culture fostered by 1200+ Professionals



## Quality

- Proven Regulatory Track Record
- QMS-backed Strong Governance Structure
- "Quality by Design"-driven decision making
- GDPR Compliance
- Transparency at each step

# Let's Connect



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